

# FACT BOOK

2026年3月期 第3四半期

Third Quarter Fiscal Year Ending March 31, 2026



株式会社フージャースホールディングス  
Hoosiers Holdings Co., Ltd.

# | 連結損益計算書（Profit and Loss Statement）

（単位：百万円 Unit：Million yen）

|                 |                                              | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|-----------------|----------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 売上高             | Net sales                                    | 80,222                                | 79,542                                | 79,286                                | 86,418                                | 45,866                                | 92,153                                | 51,303                                | 132,500                                |
| 売上総利益           | Gross profit                                 | 16,077                                | 16,681                                | 19,083                                | 20,437                                | 11,855                                | 21,794                                | 10,854                                | 28,800                                 |
| 販売費及び一般管理費      | Selling, general and administrative expenses | 10,642                                | 9,986                                 | 10,657                                | 11,494                                | 8,602                                 | 12,566                                | 10,204                                |                                        |
| 営業利益            | Operating income                             | 5,435                                 | 6,694                                 | 8,425                                 | 8,943                                 | 3,252                                 | 9,227                                 | 650                                   | 12,900                                 |
| 営業外収益           | Non-operating income                         | 682                                   | 698                                   | 669                                   | 860                                   | 768                                   | 1,506                                 | 995                                   |                                        |
| 営業外費用           | Non-operating expenses                       | 1,502                                 | 1,700                                 | 1,815                                 | 2,203                                 | 1,527                                 | 2,129                                 | 2,399                                 |                                        |
| 経常利益            | Ordinary income                              | 4,616                                 | 5,692                                 | 7,280                                 | 7,599                                 | 2,493                                 | 8,604                                 | △ 754                                 | 10,000                                 |
| 特別利益            | Extraordinary income                         | 476                                   | 11                                    | 76                                    | 18                                    | 56                                    | 66                                    | 251                                   |                                        |
| 特別損失            | Extraordinary losses                         | 1,742                                 | 553                                   | 69                                    | 105                                   | 235                                   | 262                                   | 302                                   |                                        |
| 税金等調整前当期純利益     | Income before income taxes                   | 3,349                                 | 5,151                                 | 7,286                                 | 7,512                                 | 2,314                                 | 8,408                                 | △ 804                                 |                                        |
| 親会社株主に帰属する当期純利益 | Profit attributable to owners of parent      | 2,878                                 | 3,068                                 | 4,557                                 | 4,806                                 | 1,251                                 | 5,462                                 | △ 969                                 | 6,500                                  |

# | 主要財務指標①（Key financial indicators）

|            |                       | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|------------|-----------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 売上高総利益率    | Gross margin ratio    | 20.0%                                 | 21.0%                                 | 24.1%                                 | 23.6%                                 | 25.8%                                 | 23.7%                                 | 21.2%                                 | 21.7%                                  |
| 売上高営業利益率   | Operating margin      | 6.8%                                  | 8.4%                                  | 10.6%                                 | 10.3%                                 | 7.1%                                  | 10.0%                                 | 1.3%                                  | 9.7%                                   |
| 売上高経常利益率   | Ordinary income ratio | 5.8%                                  | 7.2%                                  | 9.2%                                  | 8.8%                                  | 5.4%                                  | 9.3%                                  | △1.5%                                 | 7.5%                                   |
| 売上高当期純利益率  | Net profit margin     | 3.6%                                  | 3.9%                                  | 5.7%                                  | 5.6%                                  | 2.7%                                  | 5.9%                                  | △1.9%                                 | 4.9%                                   |
| 自己資本当期純利益率 | ROE                   | 8.1%                                  | 10.2%                                 | 13.8%                                 | 13.1%                                 | -                                     | 13.5%                                 | -                                     | 15%程度                                  |
| 総資産経常利益率   | ROA                   | 3.3%                                  | 4.3%                                  | 5.3%                                  | 4.9%                                  | -                                     | 5.0%                                  | -                                     |                                        |

# | 連結貸借対照表 (Balance Sheet)

(単位：百万円 Unit：Million yen)

|                                                    | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|----------------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 流動資産 Current assets                                | 105,142                               | 96,672                                | 117,527                               | 132,643                               | 149,420                               | 153,907                               | 187,844                               |                                        |
| 現金及び預金 Cash and deposits                           | 29,293                                | 32,035                                | 30,640                                | 30,709                                | 28,094                                | 29,665                                | 33,263                                |                                        |
| 販売用不動産 Real estate for sale                        | 31,122                                | 23,659                                | 22,455                                | 19,279                                | 14,214                                | 20,442                                | 26,193                                |                                        |
| 仕掛販売用不動産 Real estate for sale in process           | 37,029                                | 33,599                                | 55,627                                | 75,748                                | 97,776                                | 94,506                                | 117,451                               |                                        |
| その他 Other                                          | 7,697                                 | 7,377                                 | 8,804                                 | 6,907                                 | 9,334                                 | 9,293                                 | 10,935                                |                                        |
| 固定資産 Non-current assets                            | 30,888                                | 31,233                                | 29,977                                | 31,756                                | 28,350                                | 25,950                                | 23,053                                |                                        |
| 土地 Land                                            | 11,166                                | 9,423                                 | 9,158                                 | 10,870                                | 10,453                                | 9,489                                 | 7,160                                 |                                        |
| 建物等 Buildings                                      | 11,280                                | 14,411                                | 14,232                                | 12,701                                | 10,577                                | 9,168                                 | 7,732                                 |                                        |
| その他 Other                                          | 8,441                                 | 7,397                                 | 6,586                                 | 8,184                                 | 7,320                                 | 7,292                                 | 8,161                                 |                                        |
| 繰延資産 Deferred assets                               | -                                     | -                                     | -                                     | -                                     | -                                     | -                                     | 28                                    |                                        |
| 資産合計 Total assets                                  | 136,030                               | 127,905                               | 147,504                               | 164,399                               | 177,770                               | 179,858                               | 210,926                               |                                        |
| 流動負債 Current liabilities                           | 41,530                                | 35,722                                | 33,884                                | 48,342                                | 55,761                                | 58,930                                | 77,218                                |                                        |
| 固定負債 Non-current liabilities                       | 58,131                                | 53,223                                | 70,956                                | 69,198                                | 76,445                                | 73,033                                | 82,992                                |                                        |
| 負債合計 Total liabilities                             | 99,661                                | 88,945                                | 104,840                               | 117,541                               | 132,207                               | 131,964                               | 160,211                               |                                        |
| 株主資本 Shareholders' equity                          | 28,934                                | 30,749                                | 33,783                                | 36,693                                | 35,890                                | 40,101                                | 42,811                                |                                        |
| その他の包括利益累計額 Accumulated other comprehensive income | △72                                   | 513                                   | 1,011                                 | 2,101                                 | 1,840                                 | 2,041                                 | 2,047                                 |                                        |
| 新株予約権 Subscription rights to shares                | 0                                     | 0                                     | 0                                     | -                                     | -                                     | -                                     | -                                     |                                        |
| 非支配株主持分 Non-controlling interests                  | 7,507                                 | 7,696                                 | 7,869                                 | 8,063                                 | 7,833                                 | 5,750                                 | 5,855                                 |                                        |
| 純資産合計 Total net assets                             | 36,368                                | 38,960                                | 42,663                                | 46,858                                | 45,563                                | 47,894                                | 50,715                                |                                        |
| 負債純資産合計 Total liabilities and net assets           | 136,030                               | 127,905                               | 147,504                               | 164,399                               | 177,770                               | 179,858                               | 210,926                               |                                        |

# | 主要財務指標② (Key financial indicators)

|                                          | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 自己資本比率 Equity Ratio                      | 21.2%                                 | 24.4%                                 | 23.6%                                 | 23.6%                                 | 21.2%                                 | 23.4%                                 | 21.3%                                 |                                        |
| 有利子負債額 (百万円) Total interest-bearing debt | 84,099                                | 72,656                                | 85,785                                | 90,664                                | 111,794                               | 106,634                               | 135,716                               |                                        |
| DEレシオ (倍) D/E ratio                      | 2.3                                   | 1.9                                   | 2.0                                   | 1.9                                   | 2.5                                   | 2.2                                   | 2.7                                   | 2.0程度                                  |

※有利子負債額＝短期借入金、1年以内償還予定の社債、1年内返済予定の長期借入金、社債、長期借入金  
(Interest-bearing debt include short-term loans payable, current portion of bonds, current portion of long-term loans payable, bonds, and long-term loans payable.)

※DEレシオ＝有利子負債額÷純資産合計 (D/E ratio=Total interest-bearing debt÷Total net assets)

# | 連結キャッシュフロー (Consolidated Cash Flows)

(単位：百万円 Unit : Million yen)

|                                                          | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|----------------------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 営業活動によるキャッシュフロー Cash flows from operating activities     | 10,722                                | 20,259                                | △7,532                                | 186                                   | -                                     | △14,122                               | -                                     |                                        |
| 投資活動によるキャッシュフロー Cash flows from investing activities     | △3,058                                | △4,172                                | △178                                  | △2,407                                | -                                     | 274                                   | -                                     |                                        |
| 財務活動によるキャッシュフロー Cash flows from financing activities     | △15,077                               | △9,896                                | 5,932                                 | 2,413                                 | -                                     | 12,534                                | -                                     |                                        |
| 現金及び現金同等物期末残高 Cash and cash equivalents at end of period | 23,923                                | 30,143                                | 28,623                                | 29,001                                | -                                     | 27,739                                | -                                     |                                        |

# | 主要KPI (Key performance indicators)

|                                                                           | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|---------------------------------------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 引渡戸数 (戸) Delivered units                                                  |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                        |
| マンション Condominiums                                                        | 1,270                                 | 811                                   | 1,146                                 | 1,066                                 | 385                                   | 1,062                                 | 459                                   | 1,266                                  |
| シニアマンション Condominiums for seniors                                         | 268                                   | 484                                   | 287                                   | 256                                   | 11                                    | 42                                    | 16                                    | 251                                    |
| 戸建 Houses                                                                 | 125                                   | 91                                    | 39                                    | 52                                    | 8                                     | 9                                     | 6                                     | 17                                     |
| 合計 Total                                                                  | 1,663                                 | 1,386                                 | 1,472                                 | 1,374                                 | 404                                   | 1,113                                 | 481                                   | 1,534                                  |
| 契約済戸数 (戸) ※期中引渡分 Number of contracts signed                               |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                        |
| マンション Condominiums                                                        | -                                     | -                                     | -                                     | -                                     | 982                                   | -                                     | 1,178                                 |                                        |
| シニアマンション Condominiums for seniors                                         | -                                     | -                                     | -                                     | -                                     | 42                                    | -                                     | 234                                   |                                        |
| 戸建 Houses                                                                 | -                                     | -                                     | -                                     | -                                     | 9                                     | -                                     | 16                                    |                                        |
| 合計 Total                                                                  | -                                     | -                                     | -                                     | -                                     | 1,033                                 | -                                     | 1,428                                 |                                        |
| 契約進捗率 (対通期引渡計画) Progress                                                  |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                        |
| マンション Condominiums                                                        | -                                     | -                                     | -                                     | -                                     | 84.9%                                 | -                                     | 93.1%                                 |                                        |
| シニアマンション Condominiums for seniors                                         | -                                     | -                                     | -                                     | -                                     | 62.7%                                 | -                                     | 93.2%                                 |                                        |
| 戸建 Houses                                                                 | -                                     | -                                     | -                                     | -                                     | 60.0%                                 | -                                     | 94.1%                                 |                                        |
| 合計 Total                                                                  | -                                     | -                                     | -                                     | -                                     | 83.4%                                 | -                                     | 93.1%                                 |                                        |
| 管理運営戸数                                                                    |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                        |
| マンション管理戸数 (戸) Number of condominium units under management                | 17,015                                | 17,771                                | 18,709                                | 19,662                                | 20,075                                | 20,648                                | 20,947                                | 21,770                                 |
| シニアマンション運営戸数 (戸) Number of condominium for seniors units under management | 1,385                                 | 1,858                                 | 1,942                                 | 2,091                                 | 2,091                                 | 2,203                                 | 2,203                                 | 2,631                                  |

# セグメント情報 (Segment Information)

(単位：百万円 Unit : Million yen)

|                                          |                       | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|------------------------------------------|-----------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| <b>【不動産開発事業】 Real Estate Development</b> |                       |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                        |
| 売上高                                      | Net sales             | 55,478                                | 36,520                                | 50,009                                | 50,949                                | 22,806                                | 53,767                                | 24,953                                | 61,500                                 |
| 分譲マンション                                  | Condominiums          | 45,340                                | 30,012                                | 45,848                                | 42,534                                | 20,522                                | 50,968                                | 21,286                                |                                        |
| 戸建                                       | Houses                | 9,758                                 | 6,249                                 | 2,822                                 | 3,496                                 | 340                                   | 404                                   | 385                                   |                                        |
| その他                                      | Other                 | 378                                   | 258                                   | 1,337                                 | 4,918                                 | 1,943                                 | 2,395                                 | 3,280                                 |                                        |
| 売上総利益                                    | Gross profit          | 10,998                                | 7,646                                 | 12,518                                | 11,168                                | 6,454                                 | 12,499                                | 4,563                                 | 12,300                                 |
| 分譲マンション                                  | Condominiums          | 9,497                                 | 6,446                                 | 11,151                                | 8,765                                 | 5,377                                 | 11,176                                | 3,643                                 |                                        |
| 戸建                                       | Houses                | 1,182                                 | 1,018                                 | 670                                   | 887                                   | 20                                    | 32                                    | 55                                    |                                        |
| その他                                      | Other                 | 319                                   | 182                                   | 696                                   | 1,515                                 | 1,057                                 | 1,291                                 | 864                                   |                                        |
| 売上総利益率                                   | Gross margin ratio    | 19.8%                                 | 20.9%                                 | 25.0%                                 | 21.9%                                 | 28.3%                                 | 23.2%                                 | 18.3%                                 | 20.0%                                  |
| 分譲マンション                                  | Condominiums          | 20.9%                                 | 21.5%                                 | 24.3%                                 | 20.6%                                 | 26.2%                                 | 21.9%                                 | 17.1%                                 |                                        |
| 戸建                                       | Houses                | 12.1%                                 | 16.3%                                 | 23.7%                                 | 25.4%                                 | 6.0%                                  | 8.1%                                  | 14.4%                                 |                                        |
| 営業利益                                     | Operating income      | 4,650                                 | 2,686                                 | 6,415                                 | 4,166                                 | 1,335                                 | 4,849                                 | △ 1,582                               |                                        |
| 営業利益率                                    | Operating margin      | 8.4%                                  | 7.4%                                  | 12.8%                                 | 8.2%                                  | 5.9%                                  | 9.0%                                  | △6.3%                                 |                                        |
| 引渡戸数(戸) 分譲マンション                          | Units of condominiums | 1,270                                 | 811                                   | 1,146                                 | 1,066                                 | 385                                   | 1,062                                 | 459                                   | 1,266                                  |
| 引渡戸数(戸) 戸建                               | Units of houses       | 125                                   | 91                                    | 39                                    | 52                                    | 8                                     | 9                                     | 6                                     | 17                                     |

※連結相殺は行っておりません。(Net sales and gross profit are before elimination of intersegment transactions.)

(単位：百万円 Unit : Million yen)

|                      |                    | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|----------------------|--------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| <b>【CCRC事業】 CCRC</b> |                    |                                       |                                       |                                       |                                       |                                       |                                       |                                       |                                        |
| 売上高                  | Net sales          | 11,571                                | 20,781                                | 13,314                                | 12,145                                | 1,640                                 | 3,726                                 | 1,961                                 | 14,000                                 |
| 売上総利益                | Gross profit       | 2,421                                 | 5,156                                 | 3,364                                 | 3,587                                 | 463                                   | 832                                   | 388                                   | 2,800                                  |
| 売上総利益率               | Gross margin ratio | 20.9%                                 | 24.8%                                 | 25.3%                                 | 29.5%                                 | 28.2%                                 | 22.3%                                 | 19.8%                                 | 20.0%                                  |
| 営業利益                 | Operating income   | 359                                   | 2,502                                 | 1,559                                 | 2,193                                 | △ 182                                 | △ 355                                 | △ 657                                 |                                        |
| 営業利益率                | Operating margin   | 3.1%                                  | 12.0%                                 | 11.7%                                 | 18.1%                                 | △11.1%                                | △9.5%                                 | △33.5%                                |                                        |
| 引渡戸数(戸)              | Units              | 268                                   | 484                                   | 287                                   | 256                                   | 11                                    | 42                                    | 16                                    | 251                                    |

※連結相殺は行っておりません。(Net sales and gross profit are before elimination of intersegment transactions.)

(単位：百万円 Unit : Million yen)

| 【不動産投資事業】 Real Estate Investment |                                                      | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|----------------------------------|------------------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 売上高                              | Net sales                                            | 8,064                                 | 16,948                                | 9,726                                 | 16,553                                | 16,127                                | 27,621                                | 19,152                                | 50,000                                 |
| 売上総利益                            | Gross profit                                         | 1,764                                 | 2,965                                 | 1,635                                 | 4,028                                 | 3,529                                 | 6,703                                 | 4,495                                 | 11,980                                 |
| 売上総利益率                           | Gross margin ratio                                   | 21.9%                                 | 17.5%                                 | 16.8%                                 | 24.3%                                 | 21.9%                                 | 24.3%                                 | 23.5%                                 | 24.0%                                  |
| 営業利益                             | Operating income                                     | 404                                   | 1,123                                 | 56                                    | 2,259                                 | 1,845                                 | 4,404                                 | 2,274                                 |                                        |
| 営業利益率                            | Operating margin                                     | 5.0%                                  | 6.6%                                  | 0.6%                                  | 13.6%                                 | 11.4%                                 | 15.9%                                 | 11.9%                                 |                                        |
| 引渡戸数(戸)                          | Units                                                | 29                                    | 9                                     | 9                                     | -                                     | -                                     | -                                     | -                                     |                                        |
| 引渡棟数(棟)                          | Income-producing properties                          | 10                                    | 18                                    | 9                                     | 18                                    | 13                                    | 20                                    | 13                                    | 26                                     |
| 中高層賃貸マンション                       | Mid- and high-rise condominiums for lease, etc. sold | 4                                     | 10                                    | 4                                     | 9                                     | 7                                     | 10                                    | 7                                     | 14                                     |
| 低層賃貸マンション                        | Low-rise condominiums for lease sold                 | 6                                     | 8                                     | 5                                     | 9                                     | 6                                     | 10                                    | 6                                     | 12                                     |

※連結相殺は行っておりません。(Net sales and gross profit are before elimination of intersegment transactions.)

(単位：百万円 Unit : Million yen)

| 【不動産関連サービス事業】 Condominium Management and Related Services |                    | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>3Q<br>FY3/25<br>3rd Quarter | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>3Q<br>FY3/26<br>3rd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|-----------------------------------------------------------|--------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 売上高                                                       | Net sales          | 6,360                                 | 6,738                                 | 7,103                                 | 7,967                                 | 6,334                                 | 8,465                                 | 6,384                                 | 8,600                                  |
| 売上総利益                                                     | Gross profit       | 1,311                                 | 1,621                                 | 1,902                                 | 1,901                                 | 1,504                                 | 2,011                                 | 1,585                                 | 2,040                                  |
| 売上総利益率                                                    | Gross margin ratio | 20.6%                                 | 24.1%                                 | 26.8%                                 | 23.9%                                 | 23.7%                                 | 23.8%                                 | 24.8%                                 | 23.7%                                  |
| 営業利益                                                      | Operating income   | △52                                   | 291                                   | 406                                   | 346                                   | 320                                   | 403                                   | 415                                   |                                        |
| 営業利益率                                                     | Operating margin   | △0.8%                                 | 4.3%                                  | 5.7%                                  | 4.3%                                  | 5.1%                                  | 4.8%                                  | 6.5%                                  |                                        |

※連結相殺は行っておりません。(Net sales and gross profit are before elimination of intersegment transactions.)

※2024年3月期より報告セグメントを、従来の「不動産開発事業」「CCRC事業」「不動産投資事業」「不動産関連サービス事業」及び「その他事業」の5区分から、「不動産開発事業」「CCRC事業」「不動産投資事業」及び「不動産関連サービス事業」の4区分に変更しています。なお、2023年3月期以前の数値におきましても、4区分にて遡って修正を行っております。

(Effective April 1, 2023, we changed our reportable segments from five segments of "Real Estate Development," "CCRC," "Real Estate Investment," "Condominium Management and Related Services," and "Other" to four segments of "Real Estate Development," "CCRC," "Real Estate Investment," and "Condominium Management and Related Services." Figures for prior periods are reclassified retrospectively into four segments.)

株主還元 (Shareholder return)

|                |                                      | 19/3月期<br>通期<br>FY3/19<br>End of Year | 20/3月期<br>通期<br>FY3/20<br>End of Year | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|----------------|--------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 配当金 (円)        | Dividend per share (yen)             | 25                                    | 35                                    | 24                                    | 36                                    | 52                                    | 55                                    | 62                                    | 74                                     |
| 中間 (円)         | Midyear (yen)                        | 12                                    | 17                                    | 6                                     | 17                                    | 24                                    | 27                                    | 29                                    | 37                                     |
| 期末 (円)         | Year-end (yen)                       | 13                                    | 18                                    | 18                                    | 19                                    | 28                                    | 28                                    | 33                                    | 37                                     |
| 配当総額 (百万円)     | Total dividend (Million yen)         | 1,439                                 | 2,009                                 | 988                                   | 1,288                                 | 1,865                                 | 1,982                                 | 2,235                                 | 3,063                                  |
| 配当性向           | Payout ratio                         | 44.9%                                 | 720.1%                                | 47.1%                                 | 41.5%                                 | 40.4%                                 | 40.6%                                 | 40.4%                                 | 43.9%                                  |
| 自己株式取得 (百万円)   | Purchase of own shares (Million yen) | 753                                   | -                                     | 14,800                                | -                                     | -                                     | -                                     | -                                     |                                        |
| 総還元性向          | Total distributions ratio            | 68.5%                                 | 720.1%                                | 548.4%                                | 41.5%                                 | 40.4%                                 | 40.6%                                 | 40.4%                                 | 43.9%                                  |
| 自己資本配当率        | DOE                                  | 3.3%                                  | 4.6%                                  | 3.1%                                  | 4.2%                                  | 5.6%                                  | 5.3%                                  | 5.4%                                  | 6%程度                                   |
| 1株あたり当期純利益 (円) | EPS (yen)                            | 55.68                                 | 4.86                                  | 50.98                                 | 86.74                                 | 128.83                                | 135.32                                | 153.65                                | 168.40                                 |
| 1株あたり純資産 (円)   | BPS (yen)                            | 766.81                                | 738.85                                | 815.78                                | 883.66                                | 983.48                                | 1,091.23                              | 1,185.42                              |                                        |

所有者別株主分布状況 (Share Holders)

|            |                                  | 19/3月期<br>通期<br>FY3/19<br>End of Year | 20/3月期<br>通期<br>FY3/20<br>End of Year | 21/3月期<br>通期<br>FY3/21<br>End of Year | 22/3月期<br>通期<br>FY3/22<br>End of Year | 23/3月期<br>通期<br>FY3/23<br>End of Year | 24/3月期<br>通期<br>FY3/24<br>End of Year | 25/3月期<br>通期<br>FY3/25<br>End of Year | 26/3月期<br>2Q<br>FY3/26<br>2nd Quarter | 26/3月期<br>通期(予想)<br>FY3/26<br>Forecast |
|------------|----------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------------|
| 個人・その他 (株) | Individuals/Others (Shares)      | 23,510,317                            | 23,786,478                            | 21,641,002                            | 22,675,098                            | 22,818,481                            | 23,843,676                            | 23,955,634                            | 28,061,392                            |                                        |
| 金融機関 (株)   | Financial institutions (Shares)  | 11,664,350                            | 8,028,150                             | 5,704,450                             | 5,320,450                             | 5,968,850                             | 5,702,050                             | 5,914,850                             | 6,125,750                             |                                        |
| その他の法人 (株) | Other companies (Shares)         | 12,282,300                            | 18,865,800                            | 2,538,200                             | 2,647,034                             | 2,588,635                             | 2,539,140                             | 2,051,441                             | 2,331,539                             |                                        |
| 外国法人等 (株)  | Foreign companies, etc. (Shares) | 9,042,465                             | 5,657,753                             | 4,277,830                             | 3,978,323                             | 3,350,687                             | 2,987,928                             | 3,359,372                             | 3,593,989                             |                                        |
| 証券会社 (株)   | Securities companies (Shares)    | 867,913                               | 1,069,164                             | 1,628,331                             | 1,168,908                             | 1,223,160                             | 977,019                               | 768,516                               | 1,287,143                             |                                        |
| 自己名義株式 (株) | Treasury shares (Shares)         | 186,930                               | 146,930                               | 1,126,962                             | 1,126,962                             | 966,962                               | 866,962                               | 866,962                               | 366,962                               |                                        |
| 個人・その他     | Individuals/Others               | 40.8%                                 | 41.3%                                 | 58.6%                                 | 61.4%                                 | 61.8%                                 | 64.6%                                 | 64.9%                                 | 67.2%                                 |                                        |
| 金融機関       | Financial institutions           | 20.4%                                 | 13.9%                                 | 15.4%                                 | 14.3%                                 | 16.2%                                 | 15.4%                                 | 16.0%                                 | 14.6%                                 |                                        |
| その他の法人     | Other companies                  | 21.3%                                 | 32.8%                                 | 6.9%                                  | 7.2%                                  | 7.0%                                  | 7.0%                                  | 5.6%                                  | 5.6%                                  |                                        |
| 外国法人等      | Foreign companies, etc.          | 15.7%                                 | 9.8%                                  | 11.6%                                 | 10.8%                                 | 9.1%                                  | 8.1%                                  | 9.1%                                  | 8.6%                                  |                                        |
| 証券会社       | Securities companies             | 1.5%                                  | 1.9%                                  | 4.4%                                  | 3.2%                                  | 3.3%                                  | 2.6%                                  | 2.1%                                  | 3.1%                                  |                                        |
| 自己名義株式     | Treasury shares                  | 0.3%                                  | 0.3%                                  | 3.1%                                  | 3.1%                                  | 2.6%                                  | 2.3%                                  | 2.3%                                  | 0.9%                                  |                                        |